



Università  
del Terzo  
Settore

Uni.TS is a private, non governmental, Not-for-Profit training and research organisation.

It was born in 1996 on an A.N.P.A.S. (one of the biggest Voluntary organisations in Italy: 1.200.000 members, 850 local associations and 100.000 volunteers) project in partnership with Local Authorities, Public Institutions and Private Companies. Among UniTS members there is the biggest Italian elderly people voluntary organisation, AUSER, with its 1.000 local associations, 60.000 volunteers and 200.000 members.

## **Mission**

Uni.TS aims at strengthening the role and improving the efficiency of the Not-for-profit Sector in Italy through the development of research and high quality training for Not-for-profit Sector's operators.

## **Objectives**

- ✓ To increase research in the Not-for-Profit Sector
- ✓ To promote and organise different training modules and seminars supporting the professional development of people working in the Not-for-Profit Sector.
- ✓ To promote and support projects in the Not-for-Profit Sector at local, national and European level.
- ✓ To promote activity of fundraising
- ✓ To monitor the implementation of specific laws for the Not-for-Profit Sector

## **Services offered to the organisations of the Not-for-Profit Sector**

- ✓ Planning and implementation of training courses for managers, project coordinators and financial administrators
- ✓ Information on fundraising at European, national and regional level
- ✓ Support for projects planning and implementation
- ✓ Support for project management

## **The themes Units Works on**

- ✓ Ethic of Voluntary work
- ✓ Social Communication and Service Marketing
- ✓ Fund raising



- ✓ Project management
- ✓ Strategic, Managerial and Administrative Training for not-for-profit Organization's Managers
- ✓ Voluntary work and the development of legislation on Voluntary organisations
- ✓ Training for social and health emergency, transport and civil protection
- ✓ Training for Coordinators of Civil Service
- ✓ Training on social inclusion of people with less opportunities

We implement training activities through the following methodologies:

- ✓ Training courses

Training courses are organised at different levels considering the organisation needs, with didactic and innovative educational methods like e-learning and appropriate software. Lessons are provided by qualified teachers and trainers selected by the scientific didactic committee.

- ✓ Seminars

Seminars have different themes and topics, and usually are divided in three parts: presentation of the subject, work groups monitored by the trainers; and evaluation.

- ✓ Non formal education

Non formal education refers to education which takes place outside of the formally organised school and the main goal is to "Learn by doing". Most of the training courses are organised at international level.

### ***Scientific didactic committee***

The committee is the instrument which analyses and develops training modules based on the needs of the associations of the Not-for-Profit Sector.

Members:

**Prof. Ugo Ascoli** (Professor in Economic Sociology, University of Ancona)

**Prof. Salvatore Biasco** (Professor in Economy, University Sapienza of Rome)

**Prof. Claudio Calvaruso** (Scientific Director of Labos Foundation)

**Dott. Pierluigi Castellini** (Doctor specialized in emergencies and psychological first aid)

**Prof. Avv. Marco Miccinesi** (Professor in Fiscal Law, University of Siena)

**Dott. Alessandro Montebugnoli** (Researcher in Social Economy, Osservatorio Regionale del Lazio sulla condizione degli anziani)



Università  
del Terzo  
Settore

**Sen. Patrizio Petrucci** (President of CESVOT - Centro Servizi Volontariato Toscana; Vice President of National Centre of Voluntary Service; Vice President of Province of Lucca)

**Prof. Alessandro Pizzorusso** (Professor in Law; University of Pisa)

**Prof. Francesco Rovetto** (Professor in Psychology, University of Parma)

## **Members**

The actual members of UniTS are:

**A.N.P.A.S.** ( Associazione Nazionale Pubbliche Assistenze)

**AUSER**

**Taverna Sviluppo**

**Province of Pisa**

**ADA** - Associazione per i Diritti degli Anziani

**Croce Bianca** Orbassano (Torino)

**Croce Bianca** Savona

**Croce Blu** Modena

**Croce Verde Fermo** (Ascoli Piceno)

**Croce Verde Nizza Monferrato** (AT)

**Croce Verde** Padova

**Pubblica Assistenza HUMANITAS Scandicci** (Firenze)

**Pubblica Assistenza** Moliterno (Potenza)

**Pubblica Assistenza** Papa Charlie Pagani (Salerno)

**Pubblica Assistenza** Poggibonsi (Siena)

**Pubblica Assistenza** Rassina (Arezzo)

**Pubblica Assistenza** SVS Livorno

## **International membership**

UniTS is member of the following European networks:

- ✓ Eda Forum - Forum Permanente per l'Educazione degli Adulti
- ✓ United Network - UNITED for Intercultural Action
- ✓ Institut Europeen De Formation Continue Du Secteur Tertiaire Social (I.E.F.C.)
- ✓ EPYD – European Platform for Youth Development



## **Programmes and Projects**

The activities and projects implemented by UniTS at national and international level, with the partnership of other institutions and associations are:

### **European and National Programmes**

- ✓ Youth Programme
- ✓ Leonardo da Vinci
- ✓ Socrates
- ✓ Grundtvig
- ✓ Daphne
- ✓ INTI
- ✓ Community Action in the field of Public Health
- ✓ European Initiatives "Horizon"
- ✓ European Initiatives "Youthstart"
- ✓ European Initiatives "Equal"
- ✓ European Social Funds
- ✓ Promotion of voluntary service (National level)

### **Projects**

#### **Social Inclusion**

- ✓ **"Un tuffo nella lingua italiana per stranieri" - Language course for foreigners** Supported by the ESF in Tuscany (September 2007 – April 2008).
  - ✓ **Future: A dialog platform to promote integration of juvenile migrants.** In the frame of INTI Programme. Partners are from Germany, Austria, Italy, France and Spain. (October 2006 – March 2008).
  - ✓ **Prequalification for migrant women in the health sector.** In the frame of the Leonardo da Vinci Programme. Partners form Spain, Italy, Germany, Hungary and Greece (2004 – 2007)
  - ✓ **NET-MET – Network for social inclusion in the metropolitan area of Tuscany.** Supported by the Equal European Initiatives. Partners: Local associations and Institutions. (2002 – 2005)
  - ✓ **Andromaca- Language course for foreigners.** Supported by the ESF in Tuscany (2004 – 2005)
  - ✓ **Integra – Actions for social integration of refugees and asylum seekers.** Supported by the EQUAL European Initiatives (2003 – 2005)



- ✓ **Kumba** – Training course for cultural mediators. Supported by the ESF in Tuscany (2004 – 2005)
- ✓ **AISHA** - Training course for social and cultural mediators. Supported by the ESF in Tuscany (2002 – 2003)

### Health services

- ✓ **"Exchange of European practices and experiment in homes for elderly people"**, within the Grundtvig Programme. Partners from France, Sweden, Italy. (2005 – 2007)
- ✓ **"Adolescent Smoking Cessation"**. Cofunded by DG SANCO. Partners from all E.U. Members States (2005 – 2006)
- ✓ **"Health Professionals and Smoking Cessation in a Larger Europe"**. Cofunded by DG SANCO(2004 – 2006)
- ✓ **"ADB"**. Training course for health care operator. (2005)
- ✓ **"OSA per immigrate"** Training course for immigrants on health-care services. Supported by ESF in Tuscany (2003 -2004)
- ✓ **"GPs Empowerment II phase"** within European Public Health Programme. Partners from Sweden, Denmark, Portugal, France, Greece and Italy. (2002)

### Prevention and contrast of violence

- ✓ **"Stop It"** within the Daphne Programme. Prevention and protection against violence. Partners from Belgium, Austria, Lithuania, Ireland and Italy. (2006 – 2007)
- ✓ **"Saturne"** within the Leonardo da Vinci Programme. Setting up of a European centre against violence. Partners from Italy, Spain, Greece, Poland, Great Britain, and Austria. (2004- 2006)
- ✓ **"Penelope"** within the Daphne Programme on domestic violence in the South of Europe. Partners from Portugal, Spain, Italy, France and Greece (2002 – 2004)
- ✓ **"JOCASTE"** within the Daphne Programme. Elaboration of training courses for social workers on different aspects of violence. (2002 – 2003)
- ✓ **"NO MORE"** Research on best practices to prevent women abuse. Partners from Italy, Portugal, Ireland, Spain and Greece. (2001)
- ✓ **"React Together"** within the Daphne Programme. European project to prevent child sexual abuse.(2002 -2003)
- ✓ **"Gioconda"**, within the Leonardo da Vinci Programme. Fight against child sexual abuse. Partners from Italy, Spain and Belgium. (2001)

### Disability



- ✓ **"Xenia"**, Supported by the ESPRIT; ESF in Tuscany. The project aims at setting up a project and consulting agency on visual minorities in the fields of IT, multimedia and culture. The agency will be managed by persons with visual disabilities. The project lasts 6 months (2007-2008).
- ✓ **"AGRI – A Good Road to Inclusion"**, within the Youth Programme. Partners from Italy, Ireland, Spain and Sweden. (2005)
- ✓ **"Eurosigs"**- within the Leonardo da Vinci Programme. Realization of a multi-language dictionary of sign languages on DVD. Partners from Spain, France, Greece, Italy, Slovakia, Bulgaria and Czech Republic. (2003 – 2005)
- ✓ **"SIGNS"**, within the Youth Programme. Multilateral exchange for young deaf people. Partners from Italy, Slovakia, Spain and Czech Republic. (2004)
- ✓ **"Creazione di un Ostello Aperto"**, within the European Initiative Horizon. Training course for disabled people on management in tourist sector. (1998 -2000)

#### International cooperation

- ✓ **"Centro Kiev per il Futuro"** supported by CAI – Commissione per le Adozioni Internazionali (Commission for International Adoptions). The project aims at implementing a centre supporting the street children or the youngsters that leave the orphanage for age limits. The project lasts 12 months (2007-2008).
- ✓ **"Sustinem Copii"** in the frame of International Cooperation of Tuscany. Establishment of a youth centre in Rumania (2005 – 2006)
- ✓ **"Bakoteh Health Centre"**, in the frame of International Cooperation of Tuscany. Creation of health centre for children in the Area of Bakoteh, Gambia. (2005 – 2006).
- ✓ **"Ninos de Guadalajara"**, supported by CAI – Commissione per le Adozioni Internazionali. Creation of a coordination centre to fight against child abandonment in Mexico (2005 – 2006).
- ✓ **"PINOCCHIO"** in the frame of International Cooperation of Tuscany. Project to give support and help to Rumanian orphans (2004 – 2005)
- ✓ **"Credito allo sviluppo"** Project supporting young mothers and poor families in Rumania, Duration 18 months (2004).
- ✓ **"Hansel e Gretel"** supported by CAI – Commissione per le Adozioni Internazionali. International project to fight against poverty and child abandonment in Romania, Bulgaria and Moldavia (2003)

#### New technologies

- ✓ **"Circola un'idea..."** Supported by the ESF in Tuscany. The project aims at implementing two Study Circles on IT and security and the use of computer by children. The project lasts 6 months (2007-2008).
- ✓ **"Embracing e-learning"** within the Socrates Programme – Grundtvig 2 with the



objective to implement distance learning and exchange of experiences among teachers and students. Partners from Italy, Czech Republic, Portugal and Great Britain ( 2004 – 2006)

### Children and Youth

**One world for all- Sharing best practices on the inclusion of young people with fewer opportunities**, supported by Youth in Action Programme. The goal of the project is to enable the exchange of good practices on the inclusion of with fewer opportunities young people (young people with HIV, disabled young people, young unemployed, young migrants) among NGOs working in the field of non-formal youth education from Italy, Greece, Spain, Mozambique, Brazil and Mexico. Duration 12 months (2008 - 2009).

- ✓ **UCYVROK – Uniting for citizenship and participation: youth promoting vulnerable groups’ rights, opportunities and knowledge**, The aim of the project is to create a platform for the exchange of expertise, materials and best practices of youth organisations working with the concepts of cultural diversity, human rights, empowerment, social inclusion and active citizenship. Partners from Cyprus, Slovakia, Italy, France, Romania, Poland, Germany, Greece, Bulgaria, Latvia, Hungary and Spain. Duration 12 months (2008).
- ✓ **“Ulisse” Socrates programme** Analysis and exchanges of best practices on early school leaving. Partners from Germany, Greece, Great Britain, Italy, Bulgaria and Estonia. Duration 24 months (2006- 2008).
- ✓ **A Common World – Sharing best practices on intercultural education. Youth Programme.** The goal of the project is to exchange best practices on intercultural learning. Partners from Italy, Greece, Hungary, Brazil, Mozambique and Taiwan. Duration 12 months (2006 – 2007).
- ✓ **YPACS – Young People Active in Civil Society. Youth Programme.** The aim of the project is to help disadvantaged young people to participate in intercultural exchanges. Partners from Malta, Greece, Turkey, Italy, Egypt and Syria. ( 2007)
- ✓ **Ad Altezza di Bambino.** The aim of the project is to raise public opinion and volunteers’ awareness on children issues. (2001 – 2007).
- ✓ **“TIPSY 2005 - Tolerance, Intolerance in the Participating States, Year 2005”** Youth programme. Youth Exchange. (2005)
- ✓ **“United in Diversity”** Youth programme. Youth Exchange (2005)
- ✓ **“In ... Outdoor”** Youth programme Action 5. The goal of the project is to help disadvantaged young people through outdoor education. Partners from Italy, Greece, Spain, Belgium, Sweden, Holland and Ireland. (2003- 2005)
- ✓ **Integra.** Youth Programme. Study visit to Brazil. Partners from Ireland, Spain, Brazil, Mexico, Italy, Austria and Colombia. (2005)
- ✓ **“InfoEurope”** Youth Programme. Multilateral youth exchange. Partners from Portugal, Greece, Holland, Hungary, Poland and Italy. (2003)



- ✓ **"Minerva"** Supported by the ESF in Tuscany. Training course for children educators. (2003)
- ✓ **"La Cesta dei Giochi"** Supported by the ESF in Tuscany. Creation of a centre for children and youngsters. (2002 - 2003 )
- ✓ **"EDYP" (European Disadvantaged Young People).** Youth programme. Training courses for integrating disadvantaged young people in international activities. Partners from Italy, Spain, Portugal, Holland, Belgium, Sweden and Germany. (2001- 2003)
- ✓ **"I Nuovi Mestieri"** European Initiative Youthstart. Training courses for health care operators. (1998 - 2000)

### Projects and training courses for voluntary service associations

- ✓ Training Course "Intercultural Learning", addressed to teachers and other school workers of primary and high school. The TC of 8 hours has been organized in February and March 2007.
- ✓ Training activity "Human Rights Education", addressed to pupils of primary and high schools, about Human Rights Declaration Anniversary. The activity has been structured in 6 modules for each group/class, of about 2 hours each, using non formal education methodology.
- ✓ Training Activity "Seeds - semi di educazione alla non violenza", addressed pupils of primary and high schools, about intercultural conflicts and bullying. The activity has been structured in 4 modules for each group/class, of about 2 hours each, using non formal education methodology.
- ✓ UniTS has been contacted by the CSV (Centro Servizi per il Volontariato) Assovoce in the Province of Caserta for the implementation of the training course "How to manage a volunteer association". The course of 18 hours has been organised in May and June 2008. The second edition of the course took place in September 2008.
- ✓ UniTS has been contacted by the CSV (Centro Servizi per il Volontariato) Sodalìs in the Province of Salerno for the implementation of the training course on social planning. The course of 52 hours has been organised in April and May 2008.
- ✓ Training course "The Foundation for the South and the model initiatives" implemented on behalf of A.N.P.A.S. Nazionale and aiming at empowering the associations of Public Assistance with instruments for applying to the call of proposals issued by the Foundation. The course took place in Rome on September 7 - 9, 2007.
- ✓ **"Verso sistemi di qualità per le associazioni di volontariato"** Identification of a quality system for voluntary service associations. (2007 - 2008)
- ✓ **"L'A.N.P.A.S. nella progettazione sociale"** Training course on Social planning (2006)
- ✓ **Dirigenti A.N.P.A.S.** Training course for A.N.P.A.S. managers.(2006)
- ✓ **"La progettazione Europea, Nazionale, Regionale e Locale"** Training course on project management. National partners from Sicily, Calabria, Puglia, Basilicata,





Campania, Lazio, Abruzzo, Sardinia and Veneto (2004)

- ✓ **"PromoTur Sociale in Val di Cornia"** Supported by the ESF in Tuscany. Project supporting the development of social tourism in Tuscany. (2003)
- ✓ **"Progettare e Valutare Fund Raising"** Training course on Fund raising (2002 – 2003)
- ✓ **"Competenze Manageriali nel Terzo Settore"** Supported by the ESF in Tuscany. Training course for management in the Third Sector (2002 – 2003)
- ✓ **Coordinatori d'area responsabili dell'obiezione di coscienza.** Training course for coordinators of the civil service (2001)
- ✓ **Lavorare per progetti.** Training course on project management for Public Assistance volunteers (2001)
- ✓ **"Elaborare un progetto"** Training course on project management for Public Assistance volunteers (2001)
- ✓ **"Il coordinatore responsabile dell'attività del Filo d'Argento"** (2001)
- ✓ **"Gestire la complessità sociale: Dirigente A.N.P.A.S. tra volontariato e imprenditoria sociale".** Training course for manager in the social sector (2001)
- ✓ **Atelier Formativi per Coordinatori di Formazione per il volontario soccorritore** Training course on first aid (2000)
- ✓ **"Aspetti psicologici della famiglia del malato terminale"** training course on psychological aid (1998)
- ✓ **"Processo di elaborazione del lutto"** Training course for volunteers (1998)
- ✓ **Leadership e gestione dei gruppi - gestione dei conflitti e dei rapporti interpersonali - la motivazione - la comunicazione telefonica.** Training course on leadership and conflicts resolution. (1998)

#### Seminars

- ✓ **"Verso Sistemi di Qualità per le Associazioni di Volontariato"**, National project conference on Quality Systems for voluntary service associations (Pisa, May 2007).
- ✓ **"L'inserimento dei giovani immigrati in Europa: esperienze europee a confronto"** Future. International seminar about young migrants. (Pisa, 2006)
- ✓ **"PreQual"** International seminar on training opportunities for migrant women working in the health care sector. (Florence, 2005)
- ✓ **"In...Outdoor"** International seminar on inclusion through outdoor activities. (Potenza, 2005)
- ✓ **"Prom Event" Leonardo Programme.** International conferences with the purpose to identify the needs in the social health sector hold in Poland and Cyprus. (2004 – 2005)



- ✓ **"Sussidiarietà e politiche sociali dopo la riforma del titolo V della Costituzione"** National conference on social politics. (Pisa, 2002)
- ✓ **"Il Turismo Possibile: Esperienze europee a confronto"**. European Conference in Modena on sustainable tourism (1999)
- ✓ **"I Giovani: un Confronto Europeo sul disagio e le Opportunità Occupazionali"** International day on working opportunities for young people with less opportunities in Europe. (Pisa, 1998)
- ✓ Study sessions on the National Law establishing the **ONLUS – Non profit organisations of social utility**, organised in Pistoia and Viareggio (1997)
- ✓ **"Federalismo e Solidarietà"** Study session on solidarity and federalism. (Portonovo (AN), 1997)

#### Publications and materials

- ✓ **"A Common World – Sharing best practices on intercultural education"** CD-ROM with the results of the project. The cd-rom is addressed to youth workers that wish to apply intercultural education and its manifold activities with young people in a multicultural contest. (2007).
- ✓ **"Eurosigns – European signs languages"** DVD containing interactive sing language course in Italian, Spanish, Bulgarian, Czech, Greek and Slovak. (2006)
- ✓ **"In...outdoor"** CD-ROM with the results of the project for disadvantaged young people (2005)
- ✓ **"Sussidiarietà e politiche sociali dopo la riforma del Titolo V della Costituzione"** (G. Giappichelli Editore – Torino, Giugno 2004).
- ✓ **Project "Penelope"**. Final report on domestic violence in the South of Europe (2004)
- ✓ **Ad Altezza di Bambino - Valigetta Pedagogica**. Pedagogical information pack (2002)
- ✓ **M.O.S.A.I.C.** (Motivation, Organisation, Support, Animation Information Communication). Cd-rom with the results of the project "European Disadvantage Young People" (2002)
- ✓ **"Gioconda"** Handbook and Cd-rom on sexual abuse (2002)
- ✓ **"No More"** Final report on domestic violence (2001)
- ✓ **"I Nuovi Mestieri"** Evaluation of the project Youthstart (2000)
- ✓ **"Creazione di un Ostello Aperto"** Evaluation of the project in Emilia Romagna, Basilicata and Sardegna. (2000)
- ✓ **"Finalmente mamma non brontola più"** Video film (2000)
- ✓ **"I Nuovi Mestieri"** Cd-rom on new jobs (2000)



Università  
del Terzo  
Settore

- ✓ **"GPs Empowerment – phase I"** European research (2000).
- ✓ **"Rural Development by Innovative Concept"** Best Practice guide (2000)
- ✓ **"Handicap e Turismo a Modena - promuovere l'utilizzo libero e autonomo delle risorse di un territorio"** Research on handicap and social tourism. (1999)
- ✓ **"Individuare le scelte organizzative ottimali per l'A.N.P.AS. – Strumenti efficaci per gestire lo sviluppo"** Research on management and development. (1999)
- ✓ **"I disabili un confronto europeo sulle opportunità occupazionali"** Report from the international study session. (1999)
- ✓ **"Rischio psicosociale e drop-out in adolescenza - Analisi dei processi motivazionali nell'ottica di un'ipotesi formativa"** Research. (1998)
- ✓ **"Disabili Fisici e psichici in Sardegna"** Research on disabled people in Sardinia. (1998)
- ✓ **"Ricerca sulla situazione generale dei disabili nella Provincia di Potenza"** Research on disabled people (1998)
- ✓ **"I disabili: un confronto europeo sul disagio e le opportunità occupazionali"** Report from the international study session (1998)
- ✓ **"I giovani: un confronto europeo sul disagio e le opportunità occupazionali"** Report from the International study session (1998)
- ✓ **"Documento di Leggibilità"** and **"Documento di Congruenza"** documents on the rescue voluntary service. (1997)
- ✓ **"Federalismo e Solidarietà"** Report from the seminar on federalism and solidarity (1997)

All materials and publications are available upon request from our National office.



Università  
del Terzo  
Settore

## CONTACTS

### **Address:**

UniTS – UNIVERSITÀ DEL TERZO SETTORE  
Via Turati, 6  
56125 PISA (Italy)  
phone: +39.050.46171  
fax: +39.050.506393

### **On the Internet:**

web site:

[www.uniterzosettore.it](http://www.uniterzosettore.it)

mail:

[units@uniterzosettore.it](mailto:units@uniterzosettore.it)

### **The Staff:**

President:	On. Luigi BULLERI	<a href="mailto:presidente@uniterzosettore.it">presidente@uniterzosettore.it</a>
Director:	Antonella CARDONE	<a href="mailto:units@uniterzosettore.it">units@uniterzosettore.it</a>
Secretary:	Carlotta GADDUCCI	<a href="mailto:info@uniterzosettore.it">info@uniterzosettore.it</a>
Intern:	Sara BATTAGLIA	<a href="mailto:info@uniterzosettore.it">info@uniterzosettore.it</a>
Project coordinator:	Lucia COLONNA	<a href="mailto:sviluppo@uniterzosettore.it">sviluppo@uniterzosettore.it</a>
Project coordinator:	Maria Luisa PAGANO	<a href="mailto:europa@uniterzosettore.it">europa@uniterzosettore.it</a>